



Ocean Rate Bulletin

Raisins:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 30, 1998. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

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L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: October 1998

Month\Year: 11\64

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	73%	27%	22 Days	\$900.00									\$900
Cho Yang	27%	64%	14 Days	\$1,025									\$1,025
Hanjin	0%	9%	28 Days ⁴	\$1,176	\$32 ¹								\$1,208

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

Monthly Market Share For: October 1998

Month\Year: 4\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	0%	18%		\$1,421	\$32 ¹					\$300 ¹			\$1,753

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: October 1998

Month\Year: 9\130

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	45%	26%	15 Days ⁴	\$800.00									\$800
OOCL	18%	9%	20 Days	\$800.00									\$800
Cho Yang	11%	31%	16 Days	\$800.00									\$800
P&O Nedlloyd	11%	24%	20 Days	\$800.00									\$800
Hanjin	11%	1%	24 Days ⁴	\$1,264	\$32 ¹								\$1,296
Yang Ming	4%	2%	17 Days	\$932.00	\$32 ¹								\$964
K Line	0%	7%	18 Days	\$800.00									\$800
APL	0%	6%	12 Days	\$800.00									\$800
Zim Line	0%	4%	18 Days	\$595.00	\$32 ¹								\$627
Evergreen	0%	4%	19 Days	\$625.00									\$625
NYK Line	0%	3%	14 Days	\$800.00									\$800
Hyundai	0%	2%	14 Days	\$1,646	\$32 ¹								\$1,678
COSCO	0%	2%	17 Days										
Senator	0%	2%	14 Days	\$400.00									\$400

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: October 1998

Month\Year: 13\95

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	68%	40%	15 Days	\$745.00									\$745
Maersk	55%	53%		\$1,620									\$1,620
Senator	45%	29%											
Maersk	16%	11%	13 Days ⁴	\$850.00	\$32 ¹								\$882
Cho Yang	8%	7%	14 Days	\$800.00									\$800
Mitsui OSK	8%	1%	14 Days	\$850.00	\$32 ¹								\$882
Evergreen	0%	38%	20 Days	\$1,544									\$1,554
OOCL	0%	3%	20 Days ⁴	\$850.00	\$32 ¹								\$882

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: October 1998

Month\Year: 5\26

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Senator	60%	49%	20 Days	\$995.00									\$995
Maersk	40%	7%	22 Days ⁴	\$1,335									\$1,335
Hanjin	0%	24%	18 Days ⁴	\$1,744	\$32 ¹								\$1,774
Evergreen	0%	10%	23 Days	\$2,254	\$32 ¹								\$2,286
Madrigal	0%	5%	21 Days										
Mitsui OSK	0%	3%	17 Days	\$1,335									\$1,335

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: October 1998

Month\Year: 6\29

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	33%	58%	19 Days	\$2,089	\$32 ¹								\$2,121
P&O Nedlloyd	17%	28%	20 Days ⁴										
Cho Yang	17%	7%	21 Days	\$1,075									\$1,075
Senator	17%	3%		\$1,141	\$32 ¹		9%						\$1,276
Evergreen	17%	3%	26 Days	\$2,144	\$32 ¹								\$2,176

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: October 1998

Month\Year: 8\48

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	71%	61%	20 Days	\$1,075									\$1,075
P&O Nedlloyd	16%	80%	18 Days ⁴										
Senator	12%	10%	18 Days	\$450.00									\$450
Maersk	1%	15%	19 Days ⁴	\$950.00									\$950

⁴ Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: October 1998

Month\Year: 104\578

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
P&O Nedlloyd	39%	40%											
Cho Yang	17%	17%	10 Days	\$1,266	\$32 ¹								\$1,298
Yang Ming	17%	14%	12 Days	\$1,300	\$32 ¹								\$1,332
Evergreen	14%	6%	11 Days	\$1,051	\$32 ¹		28%						\$1,377
NYK Line	5%	5%	11 Days	\$930.00									\$930
Hyundai	5%	3%	13 Days	\$716.00	\$2	\$453 ¹	28%						\$1,402
Hanjin	1%	7%	12 Days ⁴	\$700.00	\$2	\$453 ¹	28%						\$1,384
Hapag-Lloyd	1%	0%	11 Days	\$828.00	\$2	\$453 ¹	28%						\$1,545
K Line	0%	7%	12 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.